



Technology-Enabled Solutions To Grow Your Business

Company Profile

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Contents

1. About Layer3
2. Services
3. Partners
4. Clientele

Contents

About Layer3

Layer3 is a leading provider of information technology and telecommunication solutions.

Our partnership with global technology leaders such as Juniper Network, F5, Cisco Systems, Extreme Networks, IBM, Polycom, Blue Coat, VMware and NetApp, enables us to provide best-of-breed end-to-end network and IT solutions to customers of all types. We design, we implement and we provide the much needed support.

Our employees hold the highest levels of technology certifications backed by extensive experience and continuous training.

Our company culture drives us to work closely with our customers to truly understand their business needs and constraints. With the interest of our customers paramount, we provide solutions that minimize risks, maximize flexibility and optimize the use of capital with results that exceed their expectations.

We own and run a world-class network management and support center allowing us to provide real time, round the clock support of our customers' network and IT infrastructure. This leverages our next generation metropolitan fiber network which provides unlimited fiber to the premise speed.

We are made up of a management team and staff with extensive experience in the telecommunications and IT industry. Our collective experience spans over fifty years with expertise in the design and deployment of IP services, data networks and data center solutions.

We pride ourselves as being one of the first companies in Nigeria to truly take advantage of emerging broadband communications technology to better serve our customers as they strive to "move into the future" of IP and cloud-based services.

Mission

To exceed customers' expectations by providing unmatched telecom and IT solutions backed by trustworthy, dependable and excellent customer care

Values

- Customer Focus
- Integrity
- Continual Improvement
- Respect for People

Brief History and Company Ownership Structure

Layer3 was incorporated in May 24th, 2004 but started operations in July, 2005.

We are a 100% privately owned Nigerian company with two offices in Nigeria: the head-office in Abuja and a branch office in Lagos.

Layer3 is a licensed ISP and Metropolitan Fiber Network Provider. Our metro fiber networks are available in Abuja and Lagos, Nigeria.

Achievements: Layer3 possess the highest Juniper Networks partner certification in West Africa namely the Juniper Elite partner certification and the Juniper Operate Specialist partner certification.

As an Operate Partner, Layer3 is able to provide 1st and 2nd line technical support to Juniper customers.



Services

Whichever industry you work in, whatever company you work for, Layer3 starts by asking you one simple question “**how can we help you make your business more successful?** “

Our solutions include:

- **Network Security and Network Infrastructure Solutions**
Our partnership with global technology leaders enables us to design, implement and support high-performance network security, data center and networking infrastructure solutions.
- **Metro and Longhaul Fiber Connectivity**
Our metro FTTx and metro Ethernet solutions provide a converged one-stop shop for organizations willing to connect branch offices within the city. We also leverage longhaul fiber networks from other operators to be a one-stop shop for customers requiring WAN connectivity of their remote offices.
- **Broadband Internet**
Layer3 can help your enterprise harness all the power the Internet can offer. We offer a full suite of services spanning broadband, dedicated, fiber-to-the-premises designed to provide global availability, secure accessibility, reliable performance, and swift navigation.
- **Virtualization and Data Storage Solutions**
We provide server virtualization, disaster recovery, data storage and infrastructure optimization solutions.. Our solutions enable our customers lower IT budgets, save on power and space and improve management of their entire IT infrastructure.
- **Managed Services**
Our suite of managed services provide our customers the benefits of a partner to share the responsibility of supporting, managing and operating the critical network components of their communications systems. Our suite of managed services include our **24/7 Network Management and Support Services; Data Back-up and Storage Services; Managed Firewall and Network Security Services; Virtual Server and Dedicated Server Hosting Services; Managed SSL VPN and Managed IP PBX Services.**
- **Professional Services**
Our pool of Systems Engineers combine a wide range of experience in all IT and telecom infrastructure technologies to provide expert advice and assistance in designing, creating, implementing and operating network infrastructure in a way that is perfectly adapted to unique business needs.

Partners

We in Layer3 realize that, in today's volatile and competitive environment, it is becoming increasingly essential to take advantage of undertaking strategic alliances. This will ensure that our solutions are world-class, best-of-breed products and systems. They will also reassure our customers that they are investing in "winning" technology and service that is maintainable, flexible and scalable enough to meet future demands. We currently have alliances with the following companies:

- **Juniper Networks**
- **VMware**
- **Blue Coat**
- **NetApp**
- **Polycom**
- **F5**
- **Cisco**
- **Extreme Networks**
- **Dell**
- **IBM**

Partners

Customers

Our customers span different industry sectors including financial sector, oil and gas, armed forces, multi-nationals, non-governmental organizations, construction, public sector and telecommunication companies. They include:

- Google
- Great Brands Nigeria Ltd
- Nokia Siemens
- Internet Solutions
- Yentech
- Starcomms
- ICSL
- IHS
- Ecobank PLC
- Nigerian Army Headquarters, Abuja
- Aso Savings & Loans, Abuja
- Ericsson Nigeria
- Zenith Bank PLC
- Intercontinental Bank, Abuja
- UBA PLC, Abuja
- NEXIM Bank
- Guaranty Trust Bank PLC
- Standard Chartered Bank
- Bank PHB
- Sterling Bank PLC
- Digital Bridge Institute
- Ahmadu Bello University, Zaria
- University of Agriculture, Makurdi
- Airtel
- WITEL
- Monacom
- Save the Children UK
- NIPOST
- University of Ilorin
- Global Infrastructure
- AELEX
- Current Link Systems
- Nigerian Navy Headquarters
- Fortis Micro-Finance Bank
- Hasal Micro-Finance Bank
- Sky Vision
- Family Health International
- Medallion Communications
- American Wireless
- World Health Organization
- EFCC
- UNDP
- Vodacom Business
- Elizade University
- Ibrahim Babangida University
- Backbone Connectivity Networks

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